

How to Register

If your company can provide what Abbott needs, we want to know about you! Go to <http://prospective.abbottsuppliers.com> to enter our Supplier Management System (SMS) registration site.

Registration does not guarantee future business with Abbott, but it enables both you and Abbott to maximize our partnership potential. All domestic Abbott Purchasing representatives will have access to your company's information.

Keep in mind that each Abbott Division Supplier Quality Assurance organization establishes the requirements to meet a certain status category. A supplier's product may, therefore, be approved by one division but not another. Also, not all supplier products may be approved within the same division.

How to Contact Us

Visit www.abbott.com or contact Abbott's Supplier Diversity department at **(847) 937-5052** or email us at supplierdiversity@abbott.com.



We're Recognized for Supplier Diversity

Our supplier program has received numerous accolades for its achievements, past awards include:

- Supplier Diversity Recognition Award, Premier, Inc.
- National Minority Business Council (NMBC) Outstanding Corporate Supplier Diversity Award in recognition of our support of minority- and women-owned businesses and our commitment to establishing best practices in purchasing
- Recognition in *Hispanic Business* magazine as one of its "Diversity Elite 60" companies for our commitment to Hispanic employment and supplier diversity
- *DiversityInc* magazine "Top 50 Companies for Diversity" for the past four years

Our Products and Services Are Diverse

Below is a partial list of products and services we use:

- Advertising
- Agricultural commodities
- Banking
- Biologicals
- Capital equipment
- Computers/computer supplies
- Construction
- Disposables
- Electronics
- Engineering services
- Flowers
- Food services
- Fuels/lubricants
- Glass containers
- Injection-molded parts
- Janitorial/laundry services
- Landscaping/paving/blacktopping
- Legal services
- Limo/shuttle services
- Machined parts
- Metal fabrication
- MRO suppliers
- Narcotics/SDA alcohols
- Needles/cannulas
- Packaging supplies/labels
- Pest control/waste removal
- Printing/publishing
- Safety supplies
- Transportation and delivery
- Vehicle maintenance



Abbott Supplier Diversity Program

Enhance Success Through Diversity.



We encompass small and diverse suppliers in our pipeline of opportunities.

Abbott Is Helping People Live Longer, Healthier Lives

Abbott is a diverse health care company that manufactures and sells products spanning the continuum of care—from prevention and diagnosis to treatment and cure. Our products include medical devices, instruments and diagnostic tests, nutritionals, and pharmaceuticals.

Abbott's 72,000 employees serve customers at more than 100 locations in 130 countries worldwide. Our research and development, manufacturing, and distribution sites span a wide range of operations, providing a variety of excellent opportunities for prospective suppliers to partner with us.

Join Our Commitment to Global Citizenship

Good citizenship is embodied in every aspect of our business, from how we make our products to how we market them and make them accessible to patients. It's reflected in how we treat our employees and care for the environment. It's also an important part of our supplier program.

Abbott purchases billions of dollars in goods and services from suppliers around the world. We've partnered with domestic and international suppliers to advance leading-edge science and technology, improve patient health information and awareness, and extend availability of our medicines and technologies worldwide.

You can view Abbott's Global Citizenship Report at <http://www.abbott.com/citizenship>.



We're Looking for High-Caliber Suppliers

Our partners exhibit a commitment to superior business integrity, which includes:

- Excellence in Quality – meeting or surpassing our quality standards in services and products.
- High ethical standards – conducting business in a legal and fair manner.
- Proactive, innovative approaches to finding solutions.
- Competitive pricing.
- On-time service and delivery, with no exceptions.
- Financial stability and full production capability.
- Openness – making facilities, personnel and records available to Abbott evaluators.
- Accuracy – relaying up-to-date information regarding manufacturing, relationships with companies that are key to providing material, site specifics, raw materials, drug master files, modes of transportation, confidentiality and other requirements.
- Compliance – submitting to periodic quality audits; providing material that meets agreed-upon specifications; meeting packaging, labeling and marking specifications; responding promptly to Abbott requirements for specification approval; aggressively investigating discrepancies and nonconformance issues and taking corrective action; meeting all Abbott P.O. terms and conditions; and signing appropriate confidentiality agreements.

For more information about our supplier expectations, visit our Web site at <http://www.abbott.com/citizenship/governance> and view **Our Suppliers**.

We Reward Excellence

In 2009, Abbott recognized 37 Suppliers from more than 25,000 worldwide. Suppliers are very important to us. That's why, each year, we have a formal metrics program to drive supplier performance and recognize suppliers who consistently demonstrate superior operations and share our corporate values.

We measure how well your products and services meet our requirements for logistics, quality, service, cost leadership and continuous improvement. Our assessment process identifies leading suppliers by combining performance data with feedback from Abbott employees, including those in manufacturing, material control, engineering and administrative services.



Diversity Is Our Foundation

Abbott believes that our success is enhanced by a diverse group of talented people. And we feel it's especially important to have people on our team whose gifts and skills might not otherwise be fully utilized. That's why we encourage all certified suppliers who provide the products and services we use to contact us, regardless of the size of their business, gender, race or nationality.

Our supplier diversity program extends throughout the United States and Puerto Rico. Our partnership with outstanding diverse companies is not only good business for us, but it also builds economic strength for your business and your community.

We actively identify opportunities for Small, Disadvantaged-, Women-, Minority-, Veteran-, and Service-disabled Veteran-owned Businesses, and Indian Tribes and Alaskan Native Corporations, as well as for companies located in historically underutilized business zones (HUBZone).

Abbott representatives also participate in local, regional and national matchmaking events and trade fairs. Prospective suppliers are given the opportunity to share their products or services face to face with Abbott Purchasing representatives. A few include the following:

- National Minority Supplier Development Council, Inc. (NMSDC)
- Reservation Economic Summit and American Indian Business Trade Fair (RES)
- The National Veteran small business conferences
- Small business matchmaking

